

尊敬的業務合作夥伴:

『騰躍保』佣金推廣

若於 2022 年 12 月 19 日 至 2023 年 3 月 31 日 (包括首尾兩天) 期間 · 成功遞交以下『騰躍保』保單申請 · 並於 2023 年 5 月 31 日或之前成功簽發 · 即可享以下推廣佣金:

例子:

- 1) 2 年繳付, 簽發年齡 0-60 歲, 8% 基本佣金 + $(8\% * 100\%) = 16\%$
- 2) 5 年繳付, 簽發年齡 67 歲, 15% 基本佣金 + $(15\% * 100\%) = 30\%$

騰躍保推廣佣金						
保費繳付年期	2 年		5 年		8 年	
簽發年齡	基本佣金	額外佣金(基本佣金百分比)	基本佣金	額外佣金(基本佣金百分比)	基本佣金	額外佣金(基本佣金百分比)
0-60	8.0%	100.0%	18.0%	100.0%	21.0%	100.0%
61	6.0%	100.0%	16.0%	100.0%	19.0%	100.0%
62	6.0%	100.0%	16.0%	100.0%	19.0%	100.0%
63	6.0%	100.0%	16.0%	100.0%	19.0%	100.0%
64	6.0%	100.0%	16.0%	100.0%	18.0%	100.0%
65	6.0%	100.0%	16.0%	100.0%	18.0%	100.0%
66	6.0%	100.0%	16.0%	100.0%	18.0%	100.0%
67	5.5%	100.0%	15.0%	100.0%	17.0%	100.0%

68	5.0%	100.0%	14.0%	100.0%	16.0%	100.0%
69	5.0%	100.0%	13.0%	100.0%	15.0%	100.0%
70	5.0%	100.0%	11.0%	100.0%	14.0%	100.0%
71	4.5%	100.0%	10.0%	100.0%	12.5%	100.0%
72	4.5%	100.0%	9.0%	100.0%	11.5%	100.0%
73	4.0%	100.0%	8.0%	100.0%	10.0%	100.0%
74	4.0%	100.0%	7.0%	100.0%	9.0%	100.0%
75	3.5%	100.0%	6.5%	100.0%	7.5%	100.0%

騰躍保佣金推廣之條款及細則:

1. 合資格保單必須於上述的指定推廣期內遞交申請，而有關保單申請必須於 2023 年 5 月 31 日或之前成功簽發。
2. 如保單持有人於保費繳付年內行使任何保單服務選項（例如:更改投保額 / 更改保費支付方式 / 部份退保），令忠意人壽（香港）有限公司（“忠意人壽”）收取的原始保費減少時，忠意人壽有權追回因保費減少而導致之佣金差額。
3. 忠意人壽保留隨時更改或終止此推廣活動的權利，恕不另行通知。如有任何爭議，忠意人壽保留最終決定權。

如有疑問或希望了解更多，請聯繫您的銷售經理或透過 danny.plwong@general.com.hk /+852 2531 8949 與我們的銷售支援助理經理 Danny Wong 聯絡。

謹啟

香港忠意人壽

Dear Valued Business Partners,

LionPrima Commission Promotion

If the below **LionPrima** policy application is submitted between 19 December 2022 and 31 Mar 2022 (both days inclusive), and issued on or before 31 May 2023, you can enjoy the Commission as follows:

Examples:

1) 2 years payment term, Issue age 0-60, 8% Basic Commission + (8% * 100%) = 16%

2) 5 years payment term, Issue age 67, 15% Basic Commission + (15% * 100%) = 30%

LionPrima Commission Promotion						
Premium Payment Term	2 years		5 years		8 years	
Issue Age	Basic	Override (% of Basic Commission)	Basic	Override (% of Basic Commission)	Basic	Override (% of Basic Commission)
0-60	8.0%	100.0%	18.0%	100.0%	21.0%	100.0%
61	6.0%	100.0%	16.0%	100.0%	19.0%	100.0%
62	6.0%	100.0%	16.0%	100.0%	19.0%	100.0%
63	6.0%	100.0%	16.0%	100.0%	19.0%	100.0%
64	6.0%	100.0%	16.0%	100.0%	18.0%	100.0%
65	6.0%	100.0%	16.0%	100.0%	18.0%	100.0%
66	6.0%	100.0%	16.0%	100.0%	18.0%	100.0%
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74	4.0%	100.0%	7.0%	100.0%	9.0%	100.0%
75	3.5%	100.0%	6.5%	100.0%	7.5%	100.0%

Terms & Conditions for the LionPrima Commission Promotion:

1. To enjoy the Special Commission Promotion, the applications must be submitted within the specified promotion period as aforementioned and related applications must be issued on or before 31 May 2023.
2. Commission difference due to decrease of premium is subjected to clawback in case the original premium received by Generali Life (Hong Kong) Limited ("Generali Life") decreased as a result of any policy service options being exercised by the policyholder (i.e. change of sum insured / change of premium payment mode / partial surrender) during the premium payment term.
3. Generali Life reserves the right to vary or terminate this promotion at any time without prior notice. In case of any dispute(s), the decision of Generali Life should be final.

If you have any enquiries or would like further information, please contact your account manager or our Sales Support Assistant Manager, Danny Wong at danny.plwong@generali.com.hk or +852 2531 8949.

Regards,
Generali Life Hong Kong



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